

APRIL 12, 2016

## CARE REAFFIRMS RATINGS ASSIGNED TO BANK FACILITIES OF MSTC LIMITED

### Ratings

| Facilities                 | Amount<br>(Rs. crore)                                                                | Ratings <sup>1</sup>               | Remarks    |
|----------------------------|--------------------------------------------------------------------------------------|------------------------------------|------------|
| Long Term Bank Facilities  | 900<br>[Enhanced from Rs.500 crore]                                                  | <b>CARE BBB<br/>(Triple B)</b>     | Reaffirmed |
| Short Term Bank Facilities | 5,480<br>(Reduced from 5,880)                                                        | <b>CARE A3+<br/>(A Three Plus)</b> | Reaffirmed |
| <b>Total Facilities</b>    | <b>6,380</b><br><b>(Rupees Six Thousand Three<br/>Hundred and Eighty crore only)</b> |                                    |            |

### Rating Rationale

The ratings assigned to the bank facilities of MSTC Limited (MSTC) continue to draw comfort from the long track record of the company, Government of India's (GoI) controlling stake, strong distribution channels, stable source of revenue from service income, moderate financial performance and favorable outcome of ongoing legal proceedings against gold purchasers & suppliers as well as progress made towards settlement of insurance claims.

However, the ratings are constrained by inability of MSTC to recover significant amount of dues pertaining to export bill proceeds of gold jewellery transaction for a considerable time period, significant dependence on few large customers, intense competition, low operating margin and high collection period.

The ability of the company to recover overdue export proceeds and improvement in its profitability margins and capital structure amidst rising competition remain the key rating sensitivities.

### Background

MSTC, a Mini-Ratna Category-I Public Sector Undertaking (PSU) of Government of India (GoI), was set up in September, 1964 for regulating export of ferrous scrap from India. Currently, the company is under the Ministry of Steel, GoI, and is engaged in trading of various items in both the domestic and global markets. MSTC's operations are order driven and the items it trades in vary depending on the market requirements and opportunities. MSTC primarily operates in two segments – E-Commerce and Trading.

On total gross operating income of Rs.7,190.48 crore, MSTC reported PAT (after deferred tax) of Rs.90.99 crore in FY15 (refers to the period April 1 to March 31) vis-à-vis net loss of Rs.70.03 crore on total operating income of Rs.7,933.95 crore in FY14.

In 11MFY16, the company achieved net profit of Rs.35.49 crore on total operating income of Rs.3,805.60 crore.

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**\*\*For detailed Rationale Report and subscription information, please contact us at [www.careratings.com](http://www.careratings.com)**

<sup>1</sup> Complete definition of the ratings assigned are available at [www.careratings.com](http://www.careratings.com) and other CARE publications

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In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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